

# **Today's Presenters**



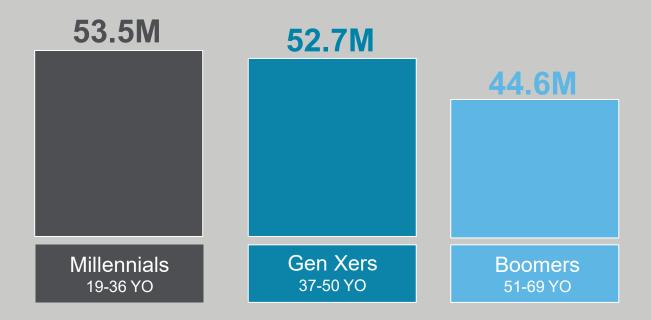
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Health Communication Leader,
Strategic Advisory Communication, Aon



### A NEW GENERATIONAL MAJORITY IS EMERGING



Source: Pew Research Center tabulations of monthly 1995-2015 Current Population Surveys, Integrated Public Use Microdata Series (IPUMS)

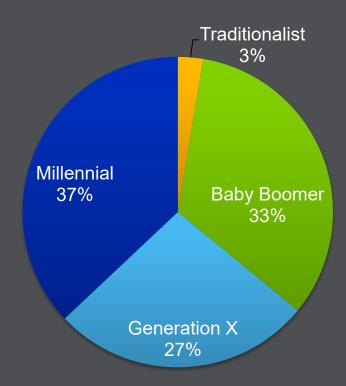
# **GENERATIONAL IMPORTANCE OF REWARDS**

	Millennials	Gen Xers	Boomers
Base Pay	63%	77%	85%
Medical/Prescription Coverage	49%	63%	71%
PTO Programs	54%	56%	54%
Workplace Flexibility	45%	34%	32%
Work/Life & Wellbeing Programs	40%	24%	20%

Source: 2016 Aon Hewitt Workforce Mindset™ Study



# A THIRD OF BAYLOR'S EMPLOYEES ARE IN EACH MAJOR GENERATION







# The Consumer Health Mindset Study

### Frequency



**Annual** 

### **Partners**

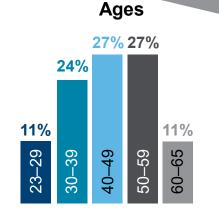




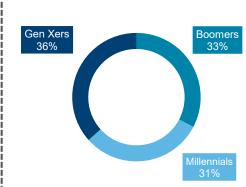




### Consumers







**Generations** 

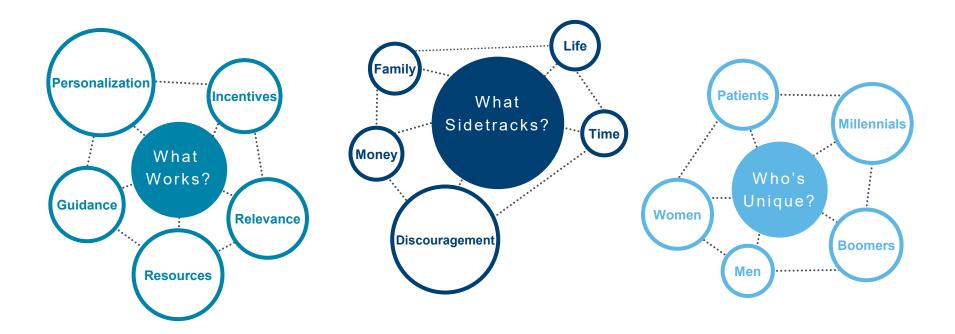
### **Millennials**

Emerging Millennials
Established Millennials

10% 21%



# **Study Questions**





# Top 5 Insights



Wellbeing
is Having a
Bigger Impact



Savvy
Consumerism
is Still a Challenge



Frustration and Confusion Plague Patients



Multi-Channel
Experience is
Vital



Mental Health is in the Shadows





WELLBEING IS HAVING A BIGGER IMPACT



# Wellbeing is Having a Bigger Impact—Consumer Realities



BUT



Diet **65% | 58%** 



Exercise **59% | 53%** 

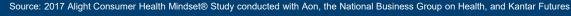
**IMPORTANCE IS DOWN** 



Consumers

**4X** 

More likely to be engaged at work if in a strong health culture



Wellbeing Is Having A Bigger Impact—Advice Overall

Consider my overall wellbeing and build an environment that holistically supports it. ""

# Wellbeing Is Having A Bigger Impact—Advice From Millennials Make sure there's a social component. ,, Source: 2017 Alight Consumer Health Mindset® Study conducted with Aon, the National Business Group on Health, and Kantar Futures Aon | Strategic Advisory | Communication

Proprietary & Confidential | November 29, 2017

# Wellbeing is Having a Bigger Impact—Action Ideas

Watch and take action when you have momentum for change from many directions







# Savvy Consumerism Is Still A Challenge—Consumer Realities



77%

Of consumers have regretted a health care decision!



1 IN 5

Say high costs have led them to decline other coverage, stop taking meds, or avoid care



Savvy Consumerism Is Still A Challenge—Advice Overall

as ever to stay healthy and be confident in my health care decisions. "



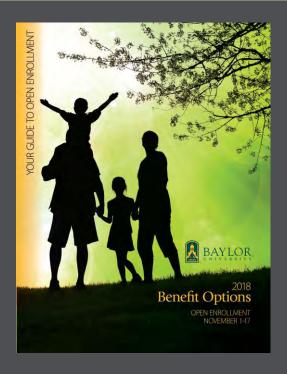
Savvy Consumerism Is Still A Challenge—Advice from Millennials

acting on it consistently.



# Savvy Consumerism Is Still A Challenge—Action Ideas

Create foundational building blocks and new paths for consumers to take toward wellbeing



### **Success Factors**

- Developed programs to address financial insecurity to encourage responsible consumerism
- Intentionally involved families in Wellbeing programs
- Obtained funding to support Baylor Wellbeing and communication efforts
- Promoted on-campus wellness check-ups and weight management programs



# Savvy Consumerism Is Still A Challenge—Action Ideas

Support the organization's mission, vision and annual goals

### **STRONG**

Building University leadership capacity in support of Baylor's mission and strategic direction

### **SECURE**

Enhancing the
University's financial and
operational security, as
well as overall climate
and wellbeing

### **STRATEGIC**

Creating an action plan that positions the University for "Tier One" status in advancing Baylor's *Pro Futuris* vision







# Frustration And Confusion Plague Patients—Realities



44%

of Emerging Millennials give up and hope for the best

**Seeking Guidance** & Information

INTERNET SEARCH



**Emerging** Millennials

75% 37%

Boomers

**FAMILY OR FRIENDS** 



Millennials

**Boomers** 

Among higher health care users

Among higher health care users



# Frustration And Confusion Plague Patients—Advice Overall

I don't have time to be an engaged patient. ""

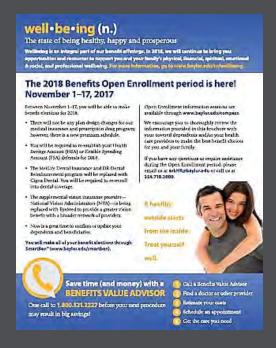


# Frustration And Confusion Plague Patients—Advice from Millennials

I'm looking for help & I want it to be personal.

# Frustration And Confusion Plague Patients—Action Ideas

### Lead with high-touch human help



How can I save money
on medical procedures,
or find an in-network
provider?

Call a Benefits Value
Advisor at
1.800.521,2227



**MULTI-CHANNEL** INSIGHT **EXPERIENCE IS VITAL** Empower Results

# Multi-channel Experience Is Vital—Consumer Realities



"IN-THE-MOMENT INFORMATION" (IMI)

**Most Likely to Opt In** 

68%
Managers

VS.

61%

Other Employee Groups

**76%**High Health

Care Users

& Supervisors

VS.

49% Low Health

Low Health Care Users

### PREFERRED IMI CHANNELS



64% Personal Email



**44%**Text Message

### **NOT AS MUCH**



20% Work Email



11% Mobile Phone



13% Postal Mail



6%

Land Line



Multi-channel Experience Is Vital—Advice Overall

to act through an array
of communication channels. 33



Multi-channel Experience Is Vital—Advice from Millennials

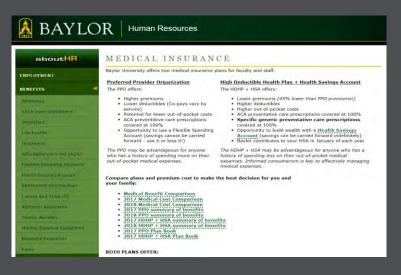
'in the moment' information. ""



# Multi-channel Experience Is Vital—Action Ideas

Rearrange front-door website around what matters most to the population

### **BEFORE**



### AFTER







MENTAL HEALTH IS IN THE SHADOWS



### Mental Health Is In The Shadows—Consumer Realities



STRESS IS ON THE RISE

54%

Report high stress

**UP 5 POINTS** 

37%

Report stress increase over past year

**UP 4 POINTS** 



Sought mental health counseling or related services in the past year

74%

Had 1+ obstacles in getting treatment



### Mental Health Is In The Shadows—Advice Overall

Reduce the social stigma around mental and emotional health so I'm more open to seeking help. ""



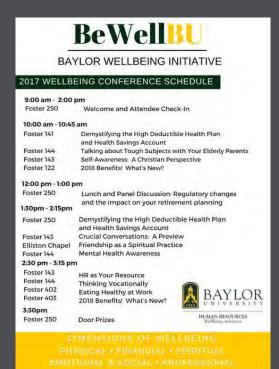
# Mental Health Is In The Shadows—Advice from Millennials

If Acknowledge that what's going on in the world is taking more of a toll on me, but I'm also more open to getting help.



### Mental Health Is In the Shadows—Action Ideas

### Reimagine traditional benefits fair to establish cultural wellbeing





### Mental Health Awareness

At one time or another, everyone experiences symptoms of mental illness. Too frequently the response to such symptoms in the workplace is confusion, fear, judgement, avoidance and outright rejection. This leads to a worsening of symptoms and a deterioration of performance. This seminar is designed to reduce the stigma associated with mental illness and to promote ways of supporting one another in the workplace. This seminar will address signs and symptoms of distress and effective ways of providing support for coworkers.



# **Mental Illness In Real Life**





# **Turning Struggle Into Savvy**



1
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### aon.com/consumerhealthmindset2017

